



FOSTERING PRIVATE-PUBLIC PARTNERSHIP IN DELIVERING COMPREHENSIVE ART SERVICES:

**ICAP-NIGERIA, ASHAKA CEMENT FACTORY
AND GOMBE STATE GOVT EXPERIENCE**

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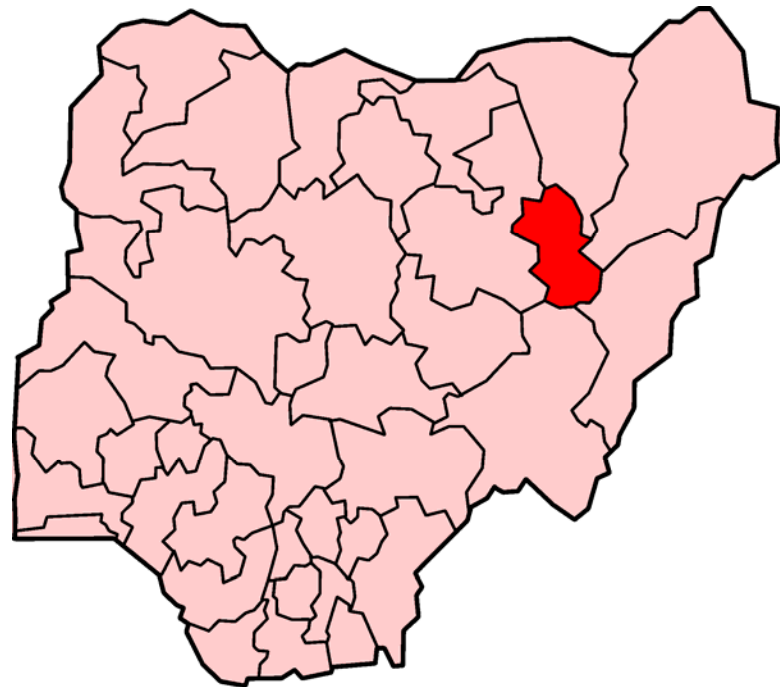
ICAP

International Center for AIDS
Care and Treatment Programs

MAILMAN SCHOOL OF PUBLIC HEALTH
Columbia University

Background

- Located in North Eastern part of Nigeria
- Capital: Gombe
- Area 18,768 km²
- Population(2006)est.2,353,000
- HIV prevalence of 4.9%
- National Sero-prevalence: 4.4.% (2005)
- 60,800 HIV positive individuals (2005)



Background 2

- Ashaka is a rural settlement located in Funakaye Local Government, Northern Gombe State
- Houses Ashaka Cement factory, a medium scale cement producing factory with staff strength of about 625 full time workers.
- Multiple high risk factors for HIV transmission include a general low knowledge on HIV/AIDS, high level of stigma, presence of many casual factory workers, long distance drivers.
- Factory supports a workplace medical center established in 1978.
- The company clinic opened its doors to the public as part of its corporate social responsibility



Rationale for Partnership

- HIV prevalence of 4.9%
- 60,800 HIV positive individuals (2005)
- Large unmet need for ART services (less than 5% of total ART eligible, 8200 on treatment before intervention)
- Factory willing to fund activities to raise standards of care (e.g.recruit additional medical personnel, provide infrastructure support)
- Factory limitation (despite willingness) in providing quality comprehensive ART services to its staff and the surrounding communities
- Referral linkage opportunity through General Hospital Bajoga, a public secondary level health facility supported by ICAP Nigeria
- Window of opportunity to model a functional quality focused public-private sector response to HIV care
- Rapidly increase accessibility to comprehensive services to address unmet needs



Ashaka Staff Clinic



General Hospital, Bajoga



Primary Health care Center, Jalingo

INTERVENTIONS

- Joint assessment of facility conducted in August 2007
- Memorandum of understanding developed and signed late 2007

ICAP NIGERIA(ICAP-NG)

- ICAP-NG through its technical assistance expanded the limited services provided in this center, to include support for PICT, PMTCT, TB/HIV integration, adult and pediatric treatment services including care and support preventive package.
- ICAP-NG also supports the regular provision of OI drugs, water guards, ITN, delivery packs and ARV drugs.
- Technical assistance provided by ICAP-NG to facilitate referral linkages into first referral site at GH Bajoga
- ICAP NG working with state to provide technical assistance and facility lab upgrade
- State renovating facilities structurally



Refurbished facility



Newly refurbished lab

INTERVENTIONS 2

- Site Level Clinical Mentoring
- Site Support including equipment and supplies (e.g. lab, drugs, clinical service items)

Ashaka Cement Factory facility Management

- provide services free of charge to the communities,
- hire and pay additional health care providers
- partner to reduce stigma and discrimination

State Government through General Hospital, Bajoga

- Infrastructural renovations
- Joint M and E reporting framework
- Human resource provision
- Quality of Care Assurance



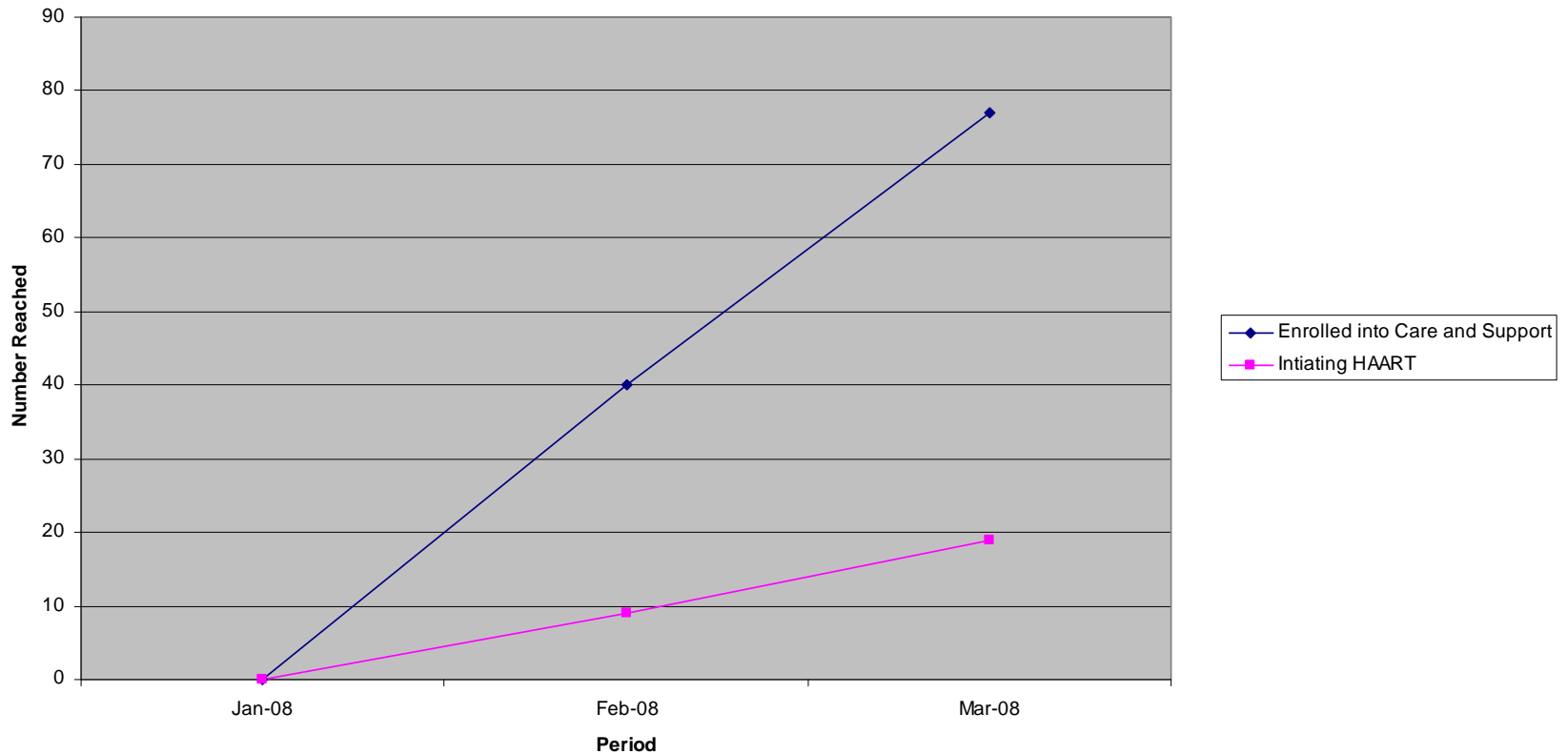
On-going Training Session



Clinical Mentoring Team

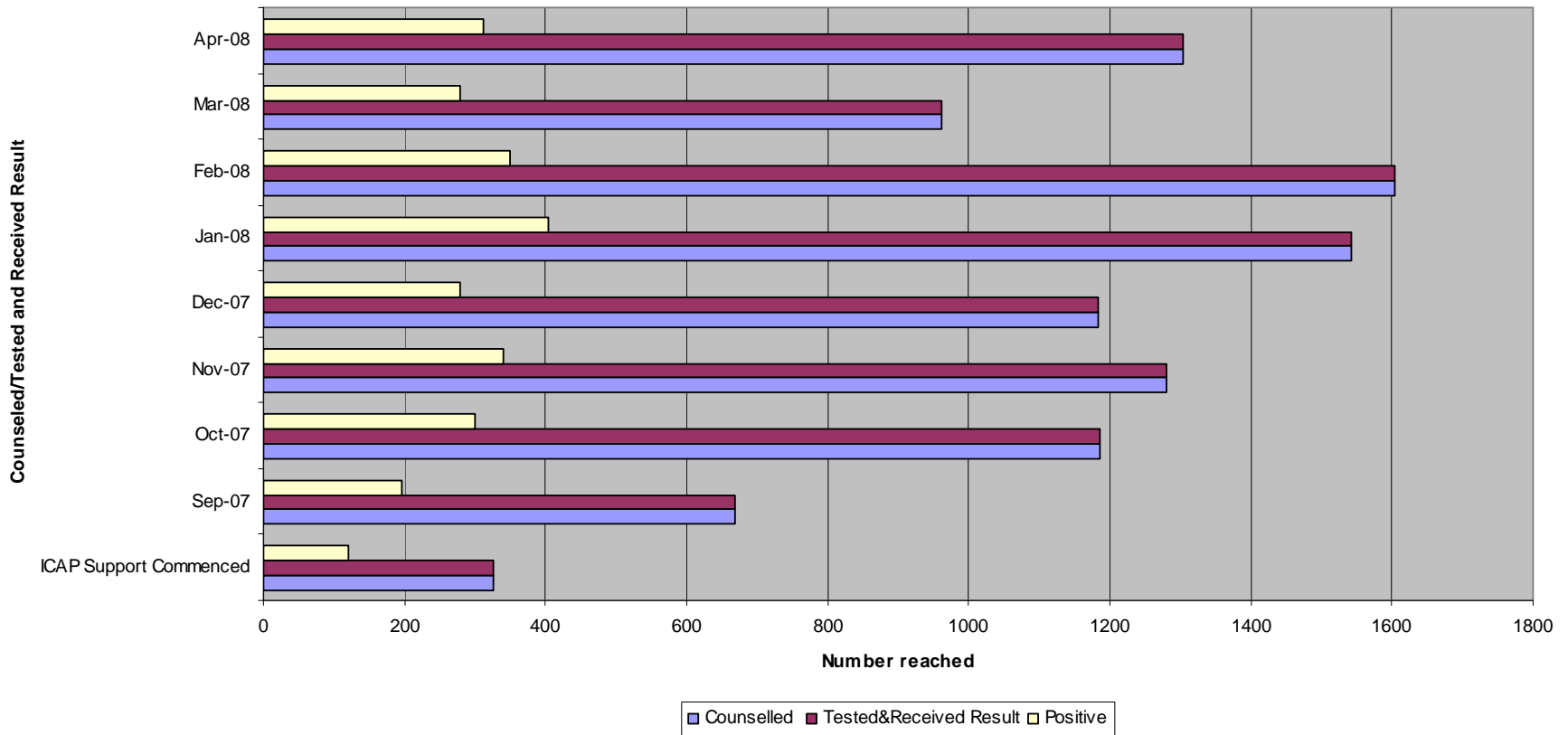
ASHAKA CEMENT CLINIC TREND IN ENROLMENT AND PATIENT INITIATING HAART

Trend amongst patient Enroling into Care and Initiating HAART at Ashaka Cement Clinic



Trend in HCT in Supported facilities in Gombe

HCT TREND IN GOMBE STATE TO DATE



Challenges

- High level of stigma and discrimination
- Low knowledge of HIV/AIDS
- Fear of being sacked or denied some benefits if identified as being HIV positive

Next Steps

- Community Sensitization and awareness
- Support Group activities
- Training and use of peer health educators
- Workplace skills building and advocacy

Conclusion

- The role of the for-profit segment of the private sector especially remains significantly underutilized in addressing the HIV/AIDS challenge especially in a country where there is a high out of pocket expenditure on health
- A systematic approach in partnering with this economic sector of the population will further strengthen and synergize current efforts to stem the epidemic nationwide

ACKNOWLEDGEMENTS

- USG-CDC Nigeria
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- State AIDS Control Program under the Ministry of Health, Gombe State
- Gombe State SACA

Thank you for listening

